

Governance of Co-owned Projects

Association for Project Management
Ibis House, Regent Park
Summerleys Road, Princes Risborough
Buckinghamshire
HP27 9LE

© Association for Project Management 2017

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, without the express permission in writing of the Association for Project Management. Within the UK exceptions are allowed in respect of any fair dealing for the purposes of research or private study, or criticism or review, as permitted under the Copyright, Designs and Patents Act, 1988, or in the case of reprographic reproduction in accordance with the terms of the licences issued by the Copyright Licensing Agency. Enquiries concerning reproduction outside these terms and in other countries should be sent to the Rights Department, Association for Project Management at the address above.

British Library Cataloguing in Publication Data is available.

Paperback ISBN: 978-1-903494-56-1

eISBN: 978-1-903494-57-8

Contents

Fo	Foreword				
Acknowledgements 1 Introduction 1.1 Context					
1	Intr	oduction	1		
	1.1	Context	1		
	1.2	Purpose	1		
2	Principles for the governance of co-owned projects				
	2.1	Formal arrangements	5		
	2.2	Co-owner to co-owner due diligence	6		
	2.3	Working arrangements	7		
3	Key questions for the governance of co-owned projects		9		
	3.1	Alignment and compatibility	9		
	3.2	Reward, risk and opportunity	11		
	3.3	Leadership and sponsorship	12		
	3.4	Project management capability	14		
	3.5	Disclosure and reporting	15		
4	Further guidance		17		
۸.	none	liv _ Torms	10		

Acknowledgements

This guide was developed by the Governance Specific Interest Group (SIG) of the Association for Project Management through workshops and working groups in 2015 and 2016, and is based on the original *Co-Directing Change* text, published in 2007. A special mention should go to the editorial panel of the 2007 version – Dr Hartley Millar, Martin Hopkinson, David Shannon and Peter Parkes.

Authoring group

Dr Hartley Millar, lead author, hartley@managementpartners.eu Andy Murray, sponsor and contributor, andy.murray@rsmuk.com Steve Jarrett, project manager, steve.jarrett@rsmuk.com

Contributors and reviewers

The authoring group express their thanks to all those who contributed to or reviewed these guidelines.

Ivan Stone	Ole Jonny Klakegg
Jon Caton	Paul Watkins
Jordi Ros	Peter Deary
Julia Casson	Peter Hewitt
Kevin Man	Roger Garrini
Martin Samphire	Simon Adams
Margaret Onuora	Simon Henley
Mike Coker	Stephan Gehring
Mike Gill	Subash Tavares
Miles Dixon	Suzanne Davison
Mike Ward	Tony Czarnecki
Nick Ashcroft	William Buist-Wells
	Jordi Ros Julia Casson Kevin Man Martin Samphire Margaret Onuora Mike Coker Mike Gill Miles Dixon Mike Ward

The APM Governance SIG committee welcome suggestions for future editions of this guide and notifications of any errors.

1

Introduction

1.1 Context

The world today is increasingly interconnected. The role boundaries of government organisations, non-governmental organisations (NGOs), private enterprise, social enterprise, communities and individuals are increasingly ambiguous.

It is not surprising then that joint projects are becoming increasingly more common in practice. Whether it is government to government, government to NGO, government to private, private to private or any other form of joint project, the necessity and benefits of joint projects are leading to more organisations participating in more joint projects that are sometimes greater in scale and complexity than they have previously undertaken on their own.

By committing to a joint project the board of each participating organisation takes on more than if they did it on their own as each organisation will inevitably, in the eyes of stakeholders, be associated with the project – whether successful or not. So a core concept of joint projects is that they are 'co-owned' by the participating organisations.

The challenge for organisations who sponsor or deliver co-owned projects is that traditional project management frameworks and methods are based on governance structures that assume a single hierarchical route for authority and accountability. This is rarely the case for co-owned projects, which is why organisations are rightly challenging whether their traditional governance arrangements are fit for purpose.

1.2 Purpose

"How can boards be assured that their governance arrangements are appropriate for projects where they share control with other parties?"

The objective of this guide is to foster better practice in the governance of co-owned projects. It is aimed at those who influence corporate governance in

Principles for the governance of co-owned projects

Each co-owning board should strive to apply the following ten principles to its co-owned projects and evaluate the potential consequences where compromises need to be made.

These principles focus on factors relating to co-ownership rather than general factors relating to project management. For principles relating to the governance of project management generally, guidance can be found in the companion guides *Directing Change* and *Sponsoring Change*.

2.1 Formal arrangements

P01 Agreements

There should be formally agreed governance arrangements. These may include legal contracts and agreements among co-owners, which together ensure:

- a. clear processes for decision making ensuring unified project management and unambiguous representation of each co-owner;
- b. processes to deal with conflicts of duty, conflicts of interest, ambiguous accountability and the resolution of disputes;
- c. explicit commitment to collaboration, resource provision, mobilisation and demobilisation.

P02 Flexibility and change management

The formal arrangements should provide for fundamental change including change in the group of co-owners and should define the process to be invoked. This includes changes as a result of revised project objectives or approach,

Key questions for the governance of co-owned projects

This section offers key questions to help you explore and decide whether the principles of good governance are being followed. These questions can also be used to check the governance arrangements for an individual project.

3.1 Alignment and compatibility

These questions address the need for both formal and informal arrangements to ensure that there is sufficient mutual understanding and commitment, and that objectives and cultures, where different, are compatible.

Formal documentation is a fundamental strength in establishing co-ownership relations and its compatibility with the respective organisations' strategies needs to be clear and checked. However, by committing to co-owned projects each co-owner board must take account of more than is usually included in the formal documentation. Mutual understanding of strengths, weaknesses, cultures, ethics and strategies is essential to judging whether there is sufficient alignment or manageable complementarity amongst the co-owners to jointly and successfully address unforeseen challenges and opportunities. Also each co-owning organisation will inevitably be associated with the reputation and brand of the other co-owners and needs to take account of their characteristics and likely actions.

A01	Are the benefits, objectives and scope of the project: a. documented, understood and formally approved by all co-owners? b. consistent with each co-owner's strategic objectives?
A02	Have the contractual arrangements been scrutinised in each co-owning organisation by senior staff who are independent of the project and/or an external specialist, for gaps, ambiguities, unrecognised risks and oversights?

Association for Project Management

Ibis House, Regent Park Summerleys Road Princes Risborough Buckinghamshire, HP27 9LE Telephone 0845 458 1944 International +44 (0)1844 271640 Facsimile +44 (0)1844 274509 Email info@apm.org.uk Web apm.org.uk

